

## CHAIR'S MESSAGE



CAROLYN CARUSO  
BOARD CHAIR

Ted McGill and fellow charter members were certainly ahead of their time when they started a credit union for the employees of the Olympia Brewing Company in 1955. However, I think even Ted would be astonished to see how his dream has grown.

In the thirteen years that I have had the privilege to serve on your board, I've watched as the credit union has nearly tripled in size. This is due, in large part, to our employees who are some of the best in the business; and to our volunteers who form the backbone of our organization and who have donated tens of thousands of hours to ensure its prosperity. And, most importantly, we acknowledge the unwavering support of our members who have brought this credit union to record levels of success.

In 2018, we further expanded our footprint to open our first branch in Pierce County (with a second one scheduled for 2019). Our employees proudly donated their time and talent as community volunteers, logging more than 2,500 hours of service. We provided local and national leadership on how to safely and successfully provide banking services to the cannabis industry; and we garnered national attention from Forbes who recognized O Bee as one of the best credit unions in Washington State! Finally, you have shown us that you not only like us, but you would recommend us to others. For that we are very proud.

Yes, Ted McGill would be honored to see that even beyond the life of the brewery, his credit union has thrived and served thousands. On behalf of Ted, I thank you for our success.

Carolyn Caruso  
Board Chair



In 2018 "Brother and Sister Bear" made appearances throughout Thurston and Pierce Counties and provided free visits to more than 60 elementary school classes as part of the Berenstain Bears® Financial Literacy Program.



Interior of our newest branch at Point Ruston.

OBEE™  
CREDIT UNION

OBee Credit Union  
3900 Cleveland Ave SE  
Tumwater, WA 98501-4098  
360.943.0740 | 800.642.4014  
[www.obee.com](http://www.obee.com)

## 2018 ANNUAL REPORT

### Expanding Opportunities



The Point Ruston branch in Tacoma opened in August 2018. It features a likeness of the iconic clock that was first mounted on the Olympia Brewery building in 1935.

## CEO's REPORT



JAMES COLLINS, CEO

Last year was a year of firsts. Our first branch outside of Thurston County opened in August along the Point Ruston Waterfront. For the first time, we were recognized by Forbes as a Best-In-State Credit Union which was based on member satisfaction – beating out many of our larger friends around the area. Financially, we had our best year ever with an ROA over 1% while our assets, for the first time, crested \$300 million dollars.

All of these were possible because the credit union has not focused on year over year performance, but rather on investing in the future. And 2019 is no different.

We will have one new branch opening in the historic Fern Hill neighborhood of Tacoma in June 2019; as well as a new administrative building in Lacey, centralizing our staff from several locations to one. We have hired expertise to roll out modern business services for those members who need them. We have begun offering student loan refinancing options to membership as well as construction loans. On the deposit side, we will be expanding options there as well.

We are enthusiastic about 2019 and feel this is the perfect time to invest in our members yet again.

Thank you all.

James Collins  
President and CEO

**O BEE™**  
CREDIT UNION

*O Bee sponsored community events throughout the year. One of the most popular was the O Bee Egg Dash.*



## BALANCE SHEET

### Assets

	2017	2018
Cash & Cash Equivalents	\$23,453,345	\$9,123,145
Investments	8,815,355	4,663,829
Loans to Members, Net	228,648,805	271,178,802
Accrued Interest Receivable	838,023	979,524
Premises & Equipment, Net	6,045,031	6,895,904
NCUSIF Deposit	2,203,454	2,412,406
Other Assets	5,304,445	5,794,435
<b>Total Assets</b>	<b>\$275,308,458</b>	<b>\$301,048,045</b>

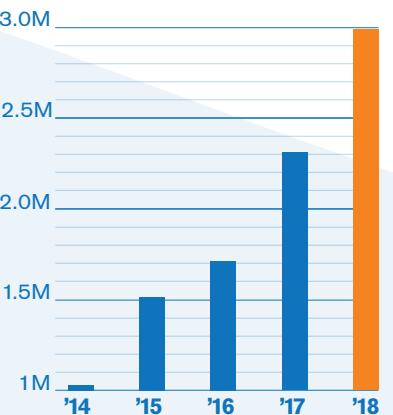
### Liabilities, Shares & Equity

Shares .....	\$68,131,851	\$73,019,450
Share Drafts .....	61,526,352	70,961,624
Money Market .....	72,731,724	71,663,112
Share Certificates .....	31,446,327	33,065,323
IRA Shares & Certificates .....	11,824,063	11,377,821
Other Liabilities.....	7,926,523	16,259,055
Regular Reserves & Undivided Earnings.....	21,721,618	24,701,660

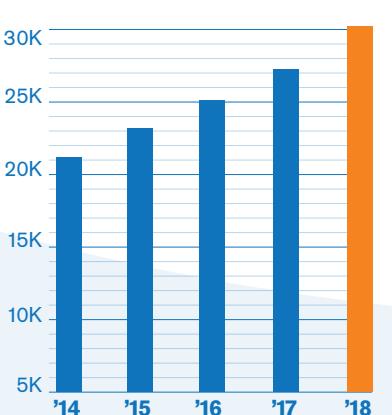
### Total Liabilities, Shares & Equity

	\$275,308,458	\$301,048,045
<b>Total Liabilities, Shares &amp; Equity</b>	<b>\$275,308,458</b>	<b>\$301,048,045</b>

## NET INCOME



## MEMBERSHIP



## INCOME STATEMENT

### Interest Income and Expense

	2017	2018
Interest Income	\$10,825,763	\$13,011,045
Dividend & Interest Expense	788,545	1,165,311
Net Interest Income	10,037,218	11,845,734
Provision for Loan Losses	2,603,821	2,054,536
Net Interest Income after Provision for Loan Losses	7,433,397	9,791,198

### Non-Interest Income and Expense

	2017	2018
Non-Interest Income	\$6,082,906	\$6,640,272
Compensation & Benefits	\$5,528,643	\$6,251,045
Occupancy	680,704	846,917
Other Expense	4,945,469	6,353,467
<b>Total Non-Interest Expense</b>	<b>11,154,816</b>	<b>13,451,429</b>

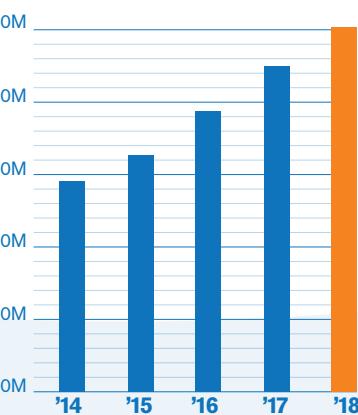
### Net Income

	\$2,361,487	\$2,980,041
<b>Net Income</b>	<b>\$2,361,487</b>	<b>\$2,980,041</b>

### Total Membership

	27,371	30,108
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### ASSETS



In 2018, O Bee employees volunteered approximately 2,500 hours in service to the community. Above, O Bee employees lend a hand at the Thurston County Food Bank warehouse.