

OBEERTM

CREDIT UNION

Original Credit Union of the Olympia Brewery

2017 ANNUAL REPORT

Innovation Meets Tradition



CEO's REPORT



JAMES COLLINS, CEO

The year 2017 was another record breaker for your credit union. Assets increased by over \$31 million, loans increased by almost \$28 million and net income also hit a new high of more than \$2.3 million dollars. The primary reason for this is the continued loyalty of our 27,000+ friends and neighbors — our members.

After spending part of the past two years working on acquiring the old Key Bank building in Tenino, the credit union finally celebrated its new location in the fall. Designed by our staff, this branch was inspired by the Olympia Brewery's tasting room and was so unique it was even featured on local TV news. This theme will be expanded and will continue into O Bee's future.

The coming year will again show progress as the credit union launches its first branch outside of Thurston county in Ruston. This branch should open around summertime.

I wish to thank the volunteers, the staff and especially the membership for making O Bee what it is — one of the best credit unions in the country.


James Collins
President and CEO



The Point Ruston waterfront community is the location of our first branch in Pierce County. Opening scheduled for late Summer 2018.

CHAIRWOMAN'S MESSAGE



CAROLYN CARUSO
BOARD CHAIR

Our success is thanks to you, our members, our volunteers, and our wonderful staff. Thanks to you, we have enjoyed amazing growth this past year, finishing 2017 at \$275 million in assets and more than 27,000 members! Here are some additional highlights from 2017:

- Developed the new Tenino Branch, with pub decor and featured on KING 5 News.
- Developed a partnership with the regional craft brewing and distilling group, and supported a brewing scholarship at SPSCC.
- Sponsored scores of local festivals, events and organizations in 2017; plus O Bee employees donated over 2,400 hours of volunteer service to our community.
- Demonstrated national leadership in providing banking services to the unbanked cannabis industry, enhancing public safety.
- Awarded \$18,000 in scholarships to members attending post-secondary schools.
- Enjoyed record net-promoter scores from members. (You like us. You REALLY like us!)
- Continued our financial education outreach for younger members through the Berenstain Bears® Financial Literacy Program.
- Planned our first branch outside Thurston County in the new development at Point Ruston in Pierce County (opening Summer 2018).

Thank you for helping make 2017 a banner year for O Bee Credit Union!

A stylized, handwritten signature of Carolyn Caruso in black ink.

Carolyn Caruso
Board Chair

*Berenstain Bears Cub
Accounts are popular
with children and
parents as well.*



BALANCE SHEET

2016**2017**

Assets

Cash & Cash Equivalents	\$17,598,674	\$23,453,345
Investments	10,677,758	8,815,355
Loans to Members, Net	203,315,909	228,648,805
Accrued Interest Receivable	694,288	838,023
Premises & Equipment, Net	5,485,644	6,045,031
NCUSIF Deposit	1,928,031	2,203,454
Other Assets	4,040,616	5,304,445

Total Assets

\$243,740,920**\$275,308,458**

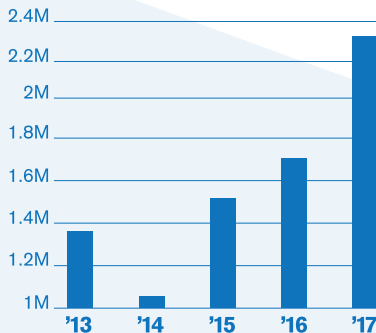
Liabilities, Shares & Equity

Shares	\$54,681,406	\$68,131,851
Share Drafts	53,126,516	61,526,352
Money Market	68,288,104	72,731,724
Share Certificates	29,650,399	31,446,327
IRA Shares & Certificates	12,071,248	11,824,063
Other Liabilities.....	6,563,118	7,926,523
Regular Reserves & Undivided Earnings.....	19,360,129	21,721,618

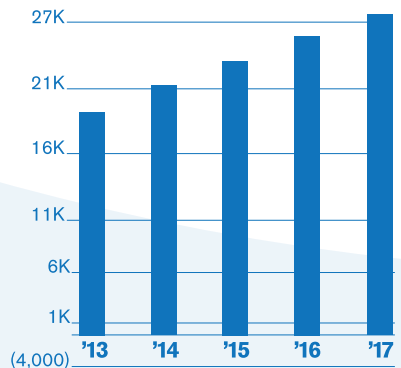
Total Liabilities, Shares & Equity

\$243,740,920**\$275,308,458**

NET INCOME



MEMBERSHIP



INCOME STATEMENT

2016**2017**

Interest Income and Expense

Interest Income	\$9,444,273	\$10,825,763
Dividend & Interest Expense	764,308	788,545
Net Interest Income	8,679,965	10,037,218
Provision for Loan Losses	2,089,161	2,603,821
Net Interest Income after Provision for Loan Losses	6,590,804	7,433,397

Non-Interest Income and Expense

Non-Interest Income	\$5,200,772	\$6,082,906
Compensation & Benefits	\$4,846,088	\$5,528,643
Occupancy	658,154	680,704
Other Expense	4,578,724	4,945,469
Total Non-Interest Expense	10,082,966	11,154,816

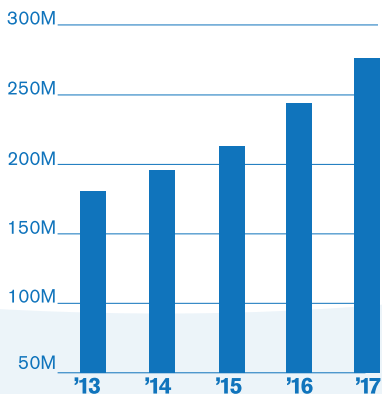
Net Income

\$1,708,610**\$2,361,487**

Total Membership

25,166**27,371**

ASSETS



Tumwater's teller team lends a hand to Washington Trails Association. In 2017, O Bee employees volunteered approximately 2,400 hours in service to the community.



Original Credit Union of the Olympia Brewery

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O Bee Credit Union celebrated the opening of its new Tenino building in October 2017. It features an innovative brew pub atmosphere.

